

**Sarana Menara Nusantara**  
**Executive Summary**  
Amount in IDR Bio, unless otherwise stated

Financial Data	2021					2022				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Revenue	1.956,5	3.971,9	6.067,1	8.635,3	8.635,3	2.619,3				2.619,3
EBITDA	1.679,3	3.409,6	5.218,4	7.434,3	7.434,3	2.250,6				2.250,6
Net Profit (Loss)	794,5	1.700,7	2.608,5	3.447,9	3.447,9	863,6				863,6
Earnings per share (Full Amount)	16,0	34,0	52,0	69,0	69,0	17,0				17,0
Cash Position	1.275,5	1.649,3	18.774,1	4.748,4	4.748,4	1.774,7				1.774,7
Total Bank Debt	15.442,7	15.250,9	32.136,1	39.091,7	39.091,7	36.614,7				36.614,7
Total Financial Lease Liabilities*	1.958,4	1.844,2	1.831,5	2.545,6	2.545,6	2.446,5				2.446,5
Total bonds payable	2.237,3	2.230,6	2.187,3	5.499,1	5.499,1	5.511,9				5.511,9
Total Sub debt (Sponsor Loan-Stewart)	-	-	-	-	-	-				-
Total Mezzanine	-	-	-	-	-	-				-
Management Tower Europe S.a.r.l	-	-	-	-	-	-				-
EBITDA - Trailing	6.523,6	6.650,3	6.848,5	7.434,3	7.434,3	8.005,7				8.005,7
CAPEX	504,8	720,7	776,0	17.567,0	19.568,5	2.238,7				2.238,7
Tax paid (Art. 22+23 +25+29)	148,2	243,8	156,4	114,9	663,3	135,1				135,1
Corporate Final Tax	72,0	80,3	82,0	100,6	334,9	119,7				119,7

\*From 1 Jan 2020 total financial liabilities were recognized due to the implementation of PSAK 73

RATIOS	2021					2022				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Net Debt	18.362,9	17.676,4	17.380,8	42.388,0	42.388,0	42.798,4				42.798,4
Net Debt to EBITDA - LQA	2,7	2,6	2,4	4,8	4,8	4,8				4,8
Net Debt to EBITDA - Trailing (12 mo)	2,8	2,7	2,5	5,7	5,7	5,3				5,3
DSCR	3,1	5,7	4,7	3,7	3,7	4,7				4,7
FX end of Quarter (USD/IDR)	14.572	14.496	14.307	14.269	14.269	14.349				14.349,0
FX end of Quarter (EURO/IDR)	17.065	17.255	16.692	16.127	16.127	16.003				16.003,0
FX end of Quarter (SGD/IDR)	10.818	10.781	10.540	10.534	10.534	10.605				10.605,0
FX end of Quarter (JPY/IDR)	132	131	129	124	124	118				118,0

Operational Data	2021						2022					
	Q1	Q2	Q3	Q4	Total	Cumulative	Q1	Q2	Q3	Q4	Total	Cumulative
Total Sites Ready for Installation	43	151	64	7.059	7.317	28.698	313				313	29.011
Total Sites Commenced	26	147	50	6.686	6.909	27.724	637				637	28.361
Total number of tenancies	667	364	298	13.519	14.848	53.975	605				605	54.580

Sites per Islands	2021					2022				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Java	10.797	10.908	10.947	15.090	15.090	15.529				15.529
Sumatra	4.530	4.539	4.539	6.102	6.102	6.158				6.158
Kalimantan	1.963	1.972	1.960	2.266	2.266	2.321				2.321
Others	3.551	3.569	3.592	4.266	4.266	4.353				4.353

Total Employee	2021					2022				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Permanent	1.072	1.098	1.121	1.427	1.427	1.543				1.543
Definite	304	288	343	417	417	435				435