

Sarana Menara Nusantara
Executive Summary
Amount in IDR Bio, unless otherwise stated

| Financial Data | 2023 | | | | | 2024 | | | | |
|------------------------------------|----------|----------|----------|----------|----------|----------|----|----|----|----------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| Revenue | 2.864,7 | 5.776,3 | 8.719,4 | 11.740,3 | 11.740,3 | 3.046,6 | | | | 3.046,6 |
| EBITDA | 2.438,9 | 4.914,1 | 7.416,8 | 9.979,6 | 9.979,6 | 2.545,0 | | | | 2.545,0 |
| Net Profit (Loss) | 783,7 | 1.599,0 | 2.474,1 | 3.303,6 | 3.303,6 | 802,5 | | | | 802,5 |
| Earnings per share (Full Amount) | 15,0 | 31,0 | 49,0 | 65,0 | 65,0 | 16,0 | | | | 16,0 |
| Cash Position | 821,6 | 485,8 | 395,2 | 428,7 | 428,7 | 1.132,3 | | | | 1.132,3 |
| Total Bank Debt | 35.033,7 | 33.426,6 | 35.125,8 | 36.003,8 | 36.003,8 | 38.887,8 | | | | 38.887,8 |
| Total Financial Lease Liabilities* | 1.796,5 | 1.705,5 | 1.555,5 | 445,4 | 445,4 | 363,9 | | | | 363,9 |
| Total bonds payable | 8.539,4 | 9.589,6 | 8.616,4 | 8.581,3 | 8.581,3 | 5.829,9 | | | | 5.829,9 |
| Related Parties Loan | - | - | 63,5 | 54,5 | 54,5 | 54,5 | | | | 54,5 |
| Total Mezzanine | - | - | - | - | - | - | | | | - |
| Management Tower Europe S.a.r.l | - | - | - | - | - | - | | | | - |
| EBITDA - Trailing | 9.704,8 | 9.859,8 | 9.966,5 | 9.979,6 | 9.979,6 | 10.085,7 | | | | 10.085,7 |
| CAPEX | 1.678,0 | 1.366,1 | 1.425,6 | 1.836,0 | 6.305,7 | 1.621,7 | | | | 1.621,7 |
| Tax paid (Art. 22+23 +25+29) | 77,8 | 148,0 | 78,6 | 52,8 | 357,2 | 123,5 | | | | 123,5 |
| Corporate Final Tax | 134,3 | 140,6 | 138,3 | 144,7 | 557,9 | 149,0 | | | | 149,0 |

*From 1 Jan 2020 total financial liabilities were recognized due to the implementation of PSAK 73

| RATIOS | 2023 | | | | | 2024 | | | | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----|----|----|----------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| Net Debt | 44.548,0 | 44.235,8 | 44.966,0 | 44.656,4 | 44.656,4 | 44.003,8 | | | | 44.003,8 |
| Net Debt to EBITDA - LQA | 4,6 | 4,5 | 4,5 | 4,4 | 4,4 | 4,3 | | | | 4,3 |
| Net Debt to EBITDA - Trailing (12 mo) | 4,6 | 4,4 | 4,5 | 4,5 | 4,5 | 4,4 | | | | 4,4 |
| DSCR | 2,5 | 2,6 | 2,3 | 2,8 | 2,8 | 3,2 | | | | 3,2 |
| FX end of Quarter (USD/IDR) | 15.062 | 15.026 | 15.526 | 15.416 | 15.416 | 15.853 | | | | 15.853,0 |
| FX end of Quarter (EURO/IDR) | 16.345 | 16.374 | 16.404 | 17.140 | 17.140 | 17.161 | | | | 17.160,9 |
| FX end of Quarter (SGD/IDR) | 11.342 | 11.102 | 11.334 | 11.712 | 11.712 | 11.766 | | | | 11.766,0 |
| FX end of Quarter (JPY/IDR) | 114 | 105 | 104 | 110 | 110 | 105 | | | | 104,5 |

| Operational Data | 2023 | | | | | | 2024 | | | | | |
|------------------------------------|-------|------|-------|------|-------|------------|-------|----|----|----|-------|------------|
| | Q1 | Q2 | Q3 | Q4 | Total | Cumulative | Q1 | Q2 | Q3 | Q4 | Total | Cumulative |
| Total Sites Ready for Installation | (37) | 35 | 123 | 643 | 764 | 30.558 | 491 | | | | 491 | 31.049 |
| Total Sites Commenced | (170) | 193 | (213) | (46) | (236) | 28.413 | 917 | | | | 917 | 29.330 |
| Total number of tenancies | (147) | (49) | 478 | 35 | 317 | 54.284 | (114) | | | | (114) | 54.170 |

| Sites per Islands | 2023 | | | | | 2024 | | | | |
|-------------------|--------|--------|--------|--------|--------|--------|----|----|----|--------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| Java | 15.252 | 15.102 | 14.943 | 14.902 | 14.902 | 15.412 | | | | 15.412 |
| Sumatra | 6.012 | 6.007 | 6.554 | 6.538 | 6.538 | 6.818 | | | | 6.818 |
| Kalimantan | 2.544 | 2.696 | 2.651 | 2.651 | 2.651 | 2.835 | | | | 2.835 |
| Others | 4.671 | 4.867 | 4.311 | 4.322 | 4.322 | 4.265 | | | | 4.265 |

| Total Employee | 2023 | | | | | 2024 | | | | |
|----------------|-------|-------|-------|-------|-------|-------|----|----|----|-------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| Permanent | 1.485 | 1.508 | 1.722 | 1.747 | 1.747 | 1.796 | | | | 1.796 |
| Definite | 584 | 649 | 691 | 753 | 753 | 839 | | | | 839 |