

**Sarana Menara Nusantara**  
**Executive Summary**  
Amount in IDR Bio, unless otherwise stated

Financial Data	2022					2023				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Revenue	2,619.3	5,316.3	8,107.1	11,035.7	11,035.7	2,864.7				2,864.7
EBITDA	2,250.6	4,570.9	6,966.8	9,516.6	9,516.6	2,438.9				2,438.9
Net Profit (Loss)	863.6	1,705.6	2,585.4	3,496.5	3,496.5	783.7				783.7
Earnings per share (Full Amount)	17.0	34.0	51.0	69.0	69.0	15.0				15.0
Cash Position	1,774.7	769.2	279.8	308.6	308.6	821.6				821.6
Total Bank Debt	36,614.7	35,417.8	34,915.3	37,462.5	37,462.5	35,033.7				35,033.7
Total Financial Lease Liabilities*	2,446.5	2,300.6	2,151.2	1,977.6	1,977.6	1,796.5				1,796.5
Total bonds payable	5,511.9	5,526.4	6,504.3	5,689.9	5,689.9	8,539.4				8,539.4
Total Sub debt (Sponsor Loan-Stewart)	-	-	-	-	-	-				-
Total Mezzanine	-	-	-	-	-	-				-
Management Tower Europe S.a.r.l	-	-	-	-	-	-				-
EBITDA - Trailing	8,005.7	8,595.5	9,182.7	9,516.6	9,516.6	9,704.8				9,704.8
CAPEX	2,238.7	1,249.6	1,907.7	1,633.4	7,029.5	1,678.0				1,678.0
Tax paid (Art. 22+23 +25+29)	135.1	180.3	92.9	60.8	469.1	77.8				77.8
Corporate Final Tax	119.7	119.1	133.8	138.7	511.2	134.3				134.3

\*From 1 Jan 2020 total financial liabilities were recognized due to the implementation of PSAK 73

RATIOS	2022					2023				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Net Debt	42,798.4	42,475.6	43,290.9	44,821.3	44,821.3	44,548.0				44,548.0
Net Debt to EBITDA - LQA	4.8	4.6	4.5	4.4	4.4	4.6				4.6
Net Debt to EBITDA - Trailing (12 mo)	5.3	4.9	4.7	4.7	4.7	4.6				4.6
DSCR	4.7	2.8	3.0	2.8	2.8	2.5				2.5
FX end of Quarter (USD/IDR)	14,349	14,848	15,247	15,731	15,731	15,062				15,062.0
FX end of Quarter (EURO/IDR)	16,003	15,610	14,716	16,713	16,713	16,345				16,345.0
FX end of Quarter (SGD/IDR)	10,605	10,685	10,563	11,659	11,659	11,342				11,342.0
FX end of Quarter (JPY/IDR)	118	109	105	118	118	114				114.0

Operational Data	2022						2023					
	Q1	Q2	Q3	Q4	Total	Cumulative	Q1	Q2	Q3	Q4	Total	Cumulative
Total Sites Ready for Installation	313	252	445	86	1,096	29,794	(37)				(37)	29,757
Total Sites Commenced	637	266	487	(465)	925	28,649	(170)				(170)	28,479
Total number of tenancies	605	136	313	(1,062)	(8)	53,967	(147)				(147)	53,820

Sites per Islands	2022					2023				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Java	15,529	15,543	15,519	15,413	15,413	15,252				15,252
Sumatra	6,158	6,179	6,203	6,017	6,017	6,012				6,012
Kalimantan	2,321	2,400	2,652	2,552	2,552	2,544				2,544
Others	4,353	4,505	4,740	4,667	4,667	4,671				4,671

Total Employee	2022					2023				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Permanent	1,543	1,499	1,437	1,479	1,479	1,485				1,485
Definite	435	489	549	563	563	584				584