

**Sarana Menara Nusantara**  
**Executive Summary**  
Amount in IDR Bio, unless otherwise stated

Financial Data	2023					2024				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Revenue	2.864,7	5.776,3	8.719,4	11.740,3	11.740,3	3.046,6	6.153,9	9.449,0		9.449,0
EBITDA	2.438,9	4.914,1	7.416,8	9.979,6	9.979,6	2.545,0	5.133,2	7.945,7		7.945,7
Net Profit (Loss)	783,7	1.599,0	2.474,1	3.303,6	3.303,6	802,5	1.621,8	2.477,6		2.477,6
Earnings per share (Full Amount)	15,0	31,0	49,0	65,0	65,0	16,0	32,0	50,0		50,0
Cash Position	821,6	485,8	395,2	428,7	428,7	1.132,3	2.398,8	2.518,3		2.518,3
Total Bank Debt	35.033,7	33.426,6	35.125,8	36.003,8	36.003,8	38.887,8	41.284,5	46.214,2		46.214,2
Total Financial Lease Liabilities*	1.796,5	1.705,5	1.555,5	445,4	445,4	363,9	277,0	873,7		873,7
Total bonds payable	8.539,4	9.589,6	8.616,4	8.581,3	8.581,3	5.829,9	5.091,7	5.193,5		5.193,5
Related Parties Loan	-	-	63,5	54,5	54,5	54,5	56,5	-		-
Total Mezzanine	-	-	-	-	-	-	-	-		-
Management Tower Europe S.a.r.l	-	-	-	-	-	-	-	-		-
EBITDA - Trailing	9.704,8	9.859,8	9.966,5	9.979,6	9.979,6	10.085,7	10.198,7	10.508,5		10.508,5
CAPEX	1.678,0	1.366,1	1.425,6	1.836,0	6.305,7	1.621,7	1.416,8	4.193,4		7.231,8
Tax paid (Art. 22+23 +25+29)	77,8	148,0	78,6	52,8	357,2	123,5	80,0	74,0		277,5
Corporate Final Tax	134,3	140,6	138,3	144,7	557,9	149,0	150,2	168,1		467,3

\*From 1 Jan 2020 total financial liabilities were recognized due to the implementation of PSAK 73

RATIOS	2023					2024				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Net Debt	44.548,0	44.235,8	44.966,0	44.656,4	44.656,4	44.003,8	44.310,9	49.763,1		49.763,1
Net Debt to EBITDA - LQA	4,6	4,5	4,5	4,4	4,4	4,3	4,3	4,4		4,4
Net Debt to EBITDA - Trailing (12 mo)	4,6	4,4	4,5	4,5	4,5	4,4	4,3	4,7		4,7
DSCR	2,5	2,6	2,3	2,8	2,8	3,2	3,3	3,3		3,3
FX end of Quarter (USD/IDR)	15.062	15.026	15.526	15.416	15.416	15.853	16.421	15.138		15.138
FX end of Quarter (EURO/IDR)	16.345	16.374	16.404	17.140	17.140	17.161	17.554	16.852		16.852
FX end of Quarter (SGD/IDR)	11.342	11.102	11.334	11.712	11.712	11.766	12.096	11.788		11.788
FX end of Quarter (JPY/IDR)	114	105	104	110	110	105	102	106		106

Operational Data	2023					2024						
	Q1	Q2	Q3	Q4	Total	Cumulative	Q1	Q2	Q3	Q4	Total	Cumulative
Total Sites Ready for Installation	(37)	35	123	643	764	30.558	491	453	3.869		4.813	35.371
Total Sites Commenced	(170)	193	(213)	(46)	(236)	28.413	917	305	3.386		4.608	33.021
Total number of tenancies	(147)	(49)	478	35	317	54.284	(114)	156	3.839		3.881	58.165

Sites per Islands	2023					2024				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Java	15.252	15.102	14.943	14.902	14.902	15.412	15.227	17.571		17.571
Sumatra	6.012	6.007	6.554	6.538	6.538	6.818	6.918	7.497		7.497
Kalimantan	2.544	2.696	2.651	2.651	2.651	2.835	2.932	3.056		3.056
Others	4.671	4.867	4.311	4.322	4.322	4.265	4.558	4.897		4.897

Total Employee	2023					2024				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Permanent	1.485	1.508	1.722	1.747	1.747	1.796	1.789	1.893		1.893
Definite	584	649	691	753	753	839	870	888		888